

FREE WRITING PROSPECTUS

Kandal M Venture Limited

Proposed Nasdaq Symbol: FMFC | February 2025

Disclaimer / Forward-Looking Statements

This presentation pertains to the proposed public offering of Class A ordinary shares ("Class A Ordinary Shares") of Kandal M Venture Limited (the "Company"), an exempted company incorporated under the laws of the Cayman Islands with limited liability, which are being registered in accordance with U.S. law. It should be read in conjunction with the preliminary prospectus included in the registration statement filed by the Company with the Securities and Exchange Commission (the "SEC") for the offering related to this presentation.

The registration statement has not yet become effective. Before you invest, it is advisable to read the prospectus in the registration statement (including the risk factors described therein) and other documents we have filed with the SEC in their entirety for more comprehensive information about us and the offering. You can access these documents for free by visiting EDGAR on the SEC website at <http://www.sec.gov>.

Alternatively, electronic copies of the prospectus relating to the Offering may be obtained, when available, if you contact, Dominari Securities LLC, <https://www.dominarisecurities.com/contact> or Revere Securities LLC, <https://www.reveresecurities.com/contacts/> or Kandal M Venture Limited by email at enquiry@fmfco.com.kh.

This presentation does not constitute an offer or invitation for the sale or purchase of securities or to engage in any other transaction with the Company or its affiliates in any jurisdiction where, or to any person to whom, it is unlawful to make such offer or solicitation in such jurisdiction. The information in this presentation is not targeted at the residents of any particular country or jurisdiction and is not intended for distribution to, or use by, any person in any jurisdiction or country where such distribution or use would be contrary to local law or regulation.

This presentation contains estimates and other statistical data made by independent parties and by the Company relating to market size and growth and other data about our industry. This data involves a number of assumptions and limitations, and you are cautioned not to give undue weight to such estimates. In addition, projections, assumptions, and estimates of the future performance of the markets in which we operate are necessarily subject to a high degree of uncertainty and risk. We undertake no duty to update such estimates.

This presentation contains forward-looking statements. All statements in this presentation, other than statements of historical fact, including statements regarding our future results of operations and financial position, our business strategy and plans, and our objectives for future operations, are forward-looking statements. The words "may," "might," "will," "could," "would," "should," "expect," "intend," "plan," "goal," "objective," "anticipate," "believe," "estimate," "predict," "potential," "continue," "ongoing" and similar expressions are intended to identify forward-looking statements.

In addition, from time to time, we or our representatives may make forward-looking statements orally or in writing. We have based these forward-looking statements largely on our current expectations and projections about future events and trends that we believe may affect our financial condition, results of operations, business strategy, short-term and long-term business operations and objectives, and financial needs. These forward-looking statements are subject to a number of risks, uncertainties, and assumptions, including those described in the "Risk Factors" section of the Company's preliminary prospectus.

Furthermore, we operate in a very competitive and rapidly changing environment. New risks emerge from time to time. It is not possible for our management to predict all risks, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements we may make.

In light of these risks, uncertainties, and assumptions, the future events and trends discussed in this prospectus may not occur, and actual results could differ materially and adversely from those anticipated or implied in the forward-looking statements. In evaluating these forward-looking statements, you should consider various factors, including our ability to change the direction of the Company, our ability to keep pace with new technology and changing market needs, and the competitive environment of our business. These and other factors may cause our actual results to differ materially from any forward-looking statement.

Forward-looking statements are only predictions. Thus, you should not rely upon forward-looking statements as predictions of future events. The events and circumstances reflected in the forward-looking statements may not be achieved or occur. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance, or achievements. Except as required by applicable law, we undertake no duty to update any of these forward-looking statements after the date of this prospectus or to conform these statements to actual results or revised expectations.



Free Writing Prospectus Statement

This free writing prospectus relates to the proposed initial public offering of the Class A ordinary shares (the "Class A Ordinary Shares"), par value US\$0.00001 per share, of Kandal M Venture Limited (the "Company"), which are being registered on the Registration Statement and should be read together with the preliminary prospectus included in the Registration Statement filed by the Company with the SEC for the offering to which this presentation relates and may be accessed through the following web link: <https://www.kandalmv.com>

This presentation highlights basic information about the Company and the offering to which this presentation relates. As this is a summary, it may not include all the details you should take into account before investing in our securities. The Company has filed the Registration Statement (including a preliminary prospectus) with the SEC for the proposed offering to which this communication relates. The Registration Statement has not yet become effective. Before you invest, you should read the prospectus in the Registration Statement (including the risk factors described therein) and other documents we have filed with the SEC in their entirety for more complete information about us and the proposed offering. You may get these documents for free by visiting EDGAR on the SEC website at <http://www.sec.gov/>.

Alternatively, electronic copies of the prospectus relating to the Offering may be obtained, when available, if you contact, Dominari Securities LLC, <https://www.dominarisecurities.com/contact>, or Revere Securities LLC, <https://www.reveresecurities.com/contacts/> or Kandal M Venture Limited by email at enquiry@fmfco.com.kh.

Please refer to the offering documents for additional risks and disclosures. There is no guarantee that any specific outcome will be achieved. Investments may be speculative, illiquid, and could result in a loss.

Offering Summary

Issuer	Kandal M Venture Limited
Proposed Nasdaq Capital Market Symbol	FMFC
Ordinary Shares Issued and Outstanding Prior To This Offering	16,000,000 Ordinary Shares (including 13,000,000 Class A Ordinary Shares and 3,000,000 Class B Ordinary Shares)
Number of Shares Being Offered	• 2,000,000 Class A Ordinary Shares being offered by the Company (or 2,300,000 Class A Ordinary Shares if the underwriters exercise their over allotment option in full)
Ordinary Shares Issued and Outstanding After This Offering	• 18,000,000 Ordinary Shares (including 15,000,000 Class A Ordinary Shares and 3,000,000 Class B Ordinary Shares) or • 18,300,000 Ordinary Shares (including 15,300,000 Class A Ordinary Shares and 3,000,000 Class B Ordinary Shares, if full exercise of the underwriter's over allotment option)
Voting Rights	• Class A Ordinary Shares are entitled to one (1) vote per share • Class B Ordinary Shares are entitled to twenty (20) votes per share
Offering Price Per Class A Ordinary Share	US\$4 - US\$5 per Share
Offering Size	US\$8,000,000 to US\$11,500,000
Use of Net Proceeds	• ~10% for broadening our customer base by expanding our geographical reach to other key market, including the European markets; • ~50% for enhancing our production capacity; • ~10% for establishing a new design and development center for enhancing our product development capabilities; and • ~30% for additional working capital and other general corporate purposes.
Underwriter	Dominari Securities LLC, Revere Securities LLC

Company Overview

Through FMF Manufacturing Co., Ltd. ("FMF"), our operating subsidiary, we are a contract manufacturer of affordable luxury leather goods with our manufacturing operations in Cambodia.

We primarily manufacture handbags, such as shoulder bags, crossbody bags, tote bags, backpacks, top-handle handbags, satchels and other smaller leather goods, such as wallets. Our customers are well-known global fashion brands that are headquartered in the United States.

With our craftsmanship and extensive knowledge of the leather goods manufacturing process, our product engineers convert our customers' vision and design into leather goods products.



Business Operations

Our business operations consist of four main segments:



Product
Development



Pre-
Production



Production



Inventory and
Logistics
Management



Product Development

01

Design Overview

Customer provides design package including designs, technical drawings, specifications, and type of possible raw material choices.

02

Customer Collaboration

Kandal M Venture Limited ("KMV") collaborates with customer to refine pre-production sample until it fully aligns with customer design.

03

Sample Finalization

KMV produces pre-production sample and sends it to customer for approval.



Pre-Production

Once a customer is satisfied with the pre-production sample and places an order with us:

01

Provide Pilot Sample

We produce a pilot sample for customer approval for mass production.

02

Calculate Raw Materials

Our purchasing team calculates the consumption of each type of raw materials required.

Once a customer approves the pilot sample, we plan our production method and process.



Production

Before our production process begins, we:

01

Material Quality Check

Perform incoming quality control on all raw materials to ensure their quality meets the specifications and standards of our products.

02

Product Quality Check

Manufacture products in our Cambodia factory with our quality control team monitoring each production phase.

03

Final On-Site Inspection

Perform final visual inspection on finished goods together with customer's on-site inspection personnel.



Inventory & Logistics Management

After the finished goods pass our endline quality control, we:

01

Branded Packaging

Pack them with their product labels, merchant cards and shipping marks.

02

Quantity Assurance

Verify and number the finished product packages according to customer delivery notices and packing notes.

03

Logistics & Transport

Engage a third-party logistics and transportation company to deliver product packages to the location designated by our customer.

Production Facility

Location

Headquarters and main production facility located in Kandal Province, Cambodia.

Facility Structure

Includes two factory buildings, an office complex, and a dormitory.

Operations

All production activities conducted at the Cambodia Factory.

Lease Details

Total land size: 13,759 square meters.

Lease term: April 1, 2017, to March 31, 2027.

Monthly rent: US\$8,470, leased from an independent third party.



Industry & Market Data

\$560B-\$610B

According to Bain & Company, the global personal luxury goods market is projected to reach US\$560-610 billion by 2030, more than double its 2020 size.

The global luxury handbag market size is

Estimated to reach US\$ 50.9 billion by 2031,

growing at a CAGR of 6.01% during the forecast period (2023 – 2031) according to Straits Research.

Cambodia's handbag market is

Projected to generate US\$138.70 million in revenue in 2024.

According to the General Department of Customs and Excise (GDCE), the country's total international trade accounted for US\$47.88 billion in 2023 in which export of articles of leather, saddlery and harness; travel goods, handbags and similar containers were valued at US\$1.7 billion in 2023, accounting for about 7.5% of the country's total exports. Cambodian exports to the US were valued at US\$8.9 billion in 2023.

Source: <https://www.bain.com/about/media-center/press-releases/2023/global-luxury-goods-market-accelerated-after-record-2022-and-is-set-for-further-growth-despite-slowing-momentum-on-economic-warning-signs>

<https://finance.yahoo.com/news/global-luxury-handbag-market-size-143500340.html>

Major Market Drivers



Recovery of
Developed
Economies



Increasing
Online
Shopping
and Social
Media
Influence



Youth-Oriented
Demographic
Structure



Favorable Tariff
Preferences and
Trade
Agreements

Competitive Strengths



Long-Term
Relationships with
Renowned
Global Fashion
Brands



Expertise in
Manufacturing
Process and
Efficient
Operations



Collaborative
Supplier
Relationships



Experienced
Management
Team



Growth Strategies

01

Broadening Our Customer Base and
Geographical Market Reach

02

Enhancing Production Capacity

03

Establishing a New Design and
Development Center

Financial Highlights

All amounts expressed in US dollars

Period	For the six months ended September 30, 2023	For the six months ended September 30, 2024
Revenue	8,008,988	9,523,465
Gross Profit	1,868,340	2,266,692
Profit	765,156	651,621
Gross Profit Margin	23.3%	23.8%
	As at March 31, 2024	As at September 30, 2024
Total Assets	10,179,105	10,410,899
Net Current Assets	3,786,495	146,525

Financial Highlights

All amounts expressed in US dollars

Period	For the year ended March 31, 2023	For the year ended March 31, 2024
Revenue	13,471,471	13,971,743
Gross Profit	2,812,362	3,367,103
Profit	744,499	1,119,532
Gross Profit Margin	20.9%	24.1%
Total Assets	5,891,329	10,179,105
Net Current Assets	(1,240,746)	3,786,495

Governance & Management



Mr. Duncan Miao

Director and Chairman

- Primarily responsible for the day-to-day administrative and operational management of our Group, monitoring the management team of our Company and its subsidiaries, and overseeing and providing overall supervision and management of our leather goods manufacturing business.
- Mr. Miao has 23 years of experience in the leather goods manufacturing industry and has four years of experience in corporate finance and private equity, including as an analyst and associate in the investment banking division in the New York office and the Hong Kong office of J.P. Morgan & Co.



Mr. Ngee Woon Lim

CEO and Director

- Mr. Lim was appointed as our director and our chief executive officer since June 2024.
- 16 years experience in business operations and 15 years experience in finance. He has worked at KPMG Singapore as a senior auditor, I.R.E. Corporation Limited as a group finance manager, Pico Hong Kong Ltd. as a regional financial controller, Shanghai Pico Media Services Co. Ltd. as a country manager, Signature Enterprise (Shanghai) Co. Ltd. as a general manager, VMDS Pte Ltd as a chief operations officer, Genstar Tech Pte Ltd as a chief operations officer and at Fashion Focus Manufacturing Limited as a chief operations officer and a chief financial officer.



Mr. Yi Feng Kwok

CFO

- Responsible for overseeing the financial control of the Group. Mr. Kwok is a Chartered Certified Accountant and has 10 years of experience in accounting, auditing and financial management.
- He has worked at Orchard Hotel Singapore as an accounts officer, Audit Alliance LLP as an audit associate, Genting Singapore PLC as an internal audit executive, Foo Kon Tan LLP as a senior auditor, and at Ernst & Young Singapore as an audit assistant manager.

Independent Director Nominees



Ms. Josephine Yan Yeung

Director

- Will serve as Chairlady of the Audit Committee and member of the Compensation and Nominating and Corporate Governance Committees.
- Ms. Yeung has over 20 years experience in accounting, auditing, financial management, internal control and corporate governance. She graduated from The Hong Kong University of Science and Technology in November 2003 with a Bachelor of Business Administration in Accounting degree. She is a member and fellow of the Association of Chartered Certified Accountants and the Hong Kong Institute of Certified Public Accountants.



Mr. Hiu Ming Eddie Leung

Director

- 25 years experience in designing prestigious hospitality and residential interiors and store planning and design.
- From 2009 to 2023, Mr. Leung worked at Gucci as the director of store planning and facilities of Greater China. He graduated from the University of California, Berkeley with a bachelor of arts degree with a major in architecture in 1999.



Dr. Man Ying Angela Yung

Director

- Served as a vet surgeon at Strachan Tyson Hamilton Veterinary Clinic, and East Island Animal Hospital.
- Dr. Yung graduated from University of Glasgow School of Veterinary Medicine with a bachelor of veterinary medicine and surgery in July 2001.

Investment Considerations

- Well-positioned to benefit from increasing global luxury goods consumption
 - Improved cost management produced higher gross profit margins and earnings
 - Expert management with extensive experience in leather goods industry and finance
 - Long-term relationships with renowned global fashion brands
 - Planning geographic expansion to Europe
 - IPO proceeds to be used to fuel further growth
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- A large, abstract orange geometric shape composed of several parallel diagonal lines, creating a sense of movement and modernity. It is located on the right side of the slide, partially overlapping the text area.
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Kandal M Venture Limited

APPENDIX

Corporate Structure

Kandal M Venture Limited
("KMV")
(Cayman Islands)



Padachi M Venture Limited
("PMV")
(BVI)



Prospect Focus Limited
("PFL")
(Hong Kong)



FMF Manufacturing Co., Ltd.
("FMF")
(Cambodia)



Kandal M Venture Limited

Issuer Contact

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